



6/1/2023

Dear Sir / Madam,

It is my pleasure to introduce Mr. Jorge Duarte Guimarães to you. Jorge will be working as a local representative for JMC NC, Inc to serve our growing customer base in Brazil.

He will be focused on selling our solutions from Cambridge Isotope Laboratories, NSI Lab Solutions, and TLC Standards. With more than 25 years of experience in the Brazilian market and his deep understanding of industry, Jorge will partner with you to identify solutions to your needs. In doing so, he will work closely with the JMC team to ensure that we provide technical expertise and premier customer service.

Please note that Mr. Jorge Duarte Guimarães will not charge for any services that he provides at any time. As our authorized representative, he is compensated by JMC. It is our hope that this will make it easier for you to work with him and you see value in the relationship.

**Contact details for Jorge Duarte Guimarães:**

*E-mail:* [jdg@jduarteg.com](mailto:jdg@jduarteg.com) | *Phone:* 15-98153-4326

Sincerely,

A handwritten signature in black ink that reads 'Alex Hernandez'. The signature is fluid and cursive, with a long horizontal stroke extending to the right.

Alex Hernandez  
Chief Executive Officer



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